PHILIP MORRIS USA

INTER-OFFICE CORRESPONDENCE

120 PARK AVENUE, NEW YORK, NY 10017-5592

TO:

Virginia Murphy

DATE: March 26, 1993

FROM:

Deane Gross \

SUBJECT: Contract Addendum for SDI for SWS

In November 1992, we attached an addendum to the Structural Display contract for Southern Women's Shows to cover our added participation in the SWS in Jacksonville FL. A copy is attached. The amount was \$22,607 and, although we came in under that total for Jacksonville (\$21,576), Accounting has requested we obtain another addendum because the amounts paid to SDI for the other SWS shows came in over budget, so the Jacksonville addendum isn't adequate.

Therefore, I am requesting another addendum to bring the total of our 1992 contract to \$121,473.59 or an additional \$11,366.59 over the current contract total.

I have attached copies of the original contract and the existing addendum. I can't say with certainty what the new addendum should be said to cover because I didn't run the SWS program and don't know where the overages occurred.

Have I confused you thoroughly? If so, that makes two of us! Call, of course, if you have any questions.

cc: Ina Broeman Edna Moore Bob Turo Nancy Zimbalist